

Minutes of the Pre-bid meeting for Marine Research, Conservation and Information Center cum Marine Ocenarium at Somnatah

State Project Management Unit (SPMU) has invited International Competitive Bidding [ICB] for Design, build, testing and commissioning of Marine Research Conservation and Information Center cum Marine Ocenarium at Somnath.

1. A pre-bid meeting was kept on 14/09/2017. However on 14th September-2017, no prospective bidder physically turned up. Prospective bidders for pre-bid requested to have Skype discussion.
2. Considering prospective bidders' request, SPMU scheduled the Skype conference on 14/09/2017, and 20/09/2017 respectively with three prospective bidders.
3. Three prospective bidders had sent their written queries on technical and financial criteria as well as design-build period through Email.
4. SPMU has listed the Bidders' queries and its response in the Table below.

Sl No	Bidding Document Clause No.	Queries Raised	Owner Response/Clarifications
1	ITB 3.4 [1]	Lower the amount of tender bond required to be submitted with the RFQ. As I had explained before, at this RFQ stage the requirement to submit tender bond will not service its purpose. If indeed it is deemed necessary then can we humbling request that the tender bond to be reduce to a lower amount of USD 50k indeed?	Bid security amount is revised to INR 10.4 million or US\$ 0.16 million. Please refer SN 4 of Addendum no. 1.
2	ITB 2.9 [2]	Time extension of the closing date of the RFQ by one month. This will enable us to firm out the travel plan to visit your site and prepare our submission	Deadline for bid submission is extended to 6 th November 2016 . Please refer SN 2 of Addendum no. 1.
3	ITB 1.2.2	www.oceanis.com.au is technical collaboration(TC) company who have done more than 43 Oceanarium and water future projects around the world and they will do the project on job contract basis and manage and maintain it as long as the owner become capable of managing and maintaining it on his own. Not only Oceanis but most TC companies around the world never invest and own project. They will not take part in	ITB 1.2.2 does not stipulate requirement of Technical Collaboration (TC) Company to be a JV Partner. However, if the JV wishes the TC Company to be a JV Partner, JV will be free to decide the extent of equity participation of each Partner (including TC Company) in

		<p>the company management also. Hence the requirement of financial qualification and equity participation to TC company in the JV may please be removed and the tender document may please be modified accordingly for the success of the tender.</p>	<p>constituting the Special Purpose Company (SPC) and provisions of ITB 1.2.2 will apply. But if JV wishes to use the services of the TC Company only as a sub-Contractor, requirements of financial qualification and equity participation will not apply to the TC Company.</p>
4.	ITB 3.5.4	<p>There are companies and individuals who have adequate capability to invest in this kind of project size is available plenty in our country but such people do not have the history of borrowing from any bank. They are more than the people borrowing from the bank. The clauses of financial qualification may please be modified only with Rs.300Cr turnover and positive net worth for financial qualification for the success of the tender.</p>	<p>We have revised requirements of Net Worth and Cash Credit facility. Please refer SN 5 and 6 of Addendum no. 1.</p>
5	ITB. 2.9.[1]	<p>The implementation period is stated as 24 months which is very much insufficient for Oceanarium project as collection and seasoning of more than 30000 marine animals takes minimum 6 months and all the clearances including financial clearance takes about another 6 months. Actual implementation period may please be kept as 36 months that includes the aforesaid 6+6 months. Further the implementation schedule will have to start from the date of getting all clearances and the Govt may be pleased to help to get all the clearances.</p>	<p>The design-build period includes the time taken for statutory clearances. Hence the design-build period will start from the date of signing of the contract. However, considering the Bidders' representation, o the design-build period is revised to 27 months. Please refer SN 1 of Addendum no. 1.</p>
6	3.5.3	<p>Volume of water capacity is the Oceanarium is the bidding criteria</p>	<p>The tunnel length and its features are the essential</p>

		<p>which is very elusive and easy to manage without any solid deliveries and hence it is suggested acrylic tunnel length also be made criteria(the longest tunnel of combination of 360⁰/270⁰/180⁰) for bidding along with water capacity - you may visit Melbourne Aquarium project website that may be the benchmark project for the Somnath project</p>	<p>attractions of MRCI Oceanarium and this also has direct implications on the viability of the project. Hence this aspect is left to the discretion of the bidders. Here, we also bring to the notice of bidders that the design philosophy, concept and technical requirements are detailed out in the bid document and the marks have been assigned for the same in the technical evaluation (clause 5.5) and final selection of the bidder (clause 5.6.2). Hence it is expected that the best tunnel combination and design to fit into the proposed site would be put forth by the bidders in their Bids. Hence, largest volume of enclosed water is retained as the criteria for arriving at the 'Most Advantageous Bid'.</p>
--	--	---	---

Bidder is advised to refer to the Addendum no. 1 which has been issued to incorporate the changes in the bidding provisions.